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## Future of TMS

# What Could we Expect From New Technologies?

Cyrille Oudard – Value Engineer

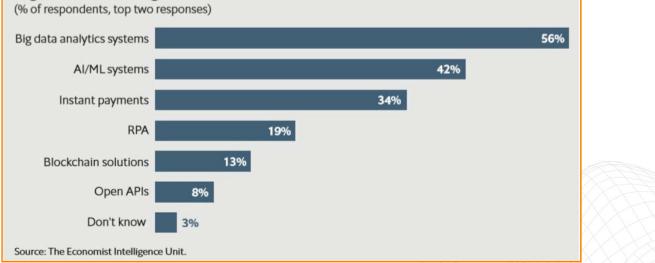
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## What Financials expect from New Technologies?



#### Which technologies do you believe will be most beneficial for your organisation moving forward?





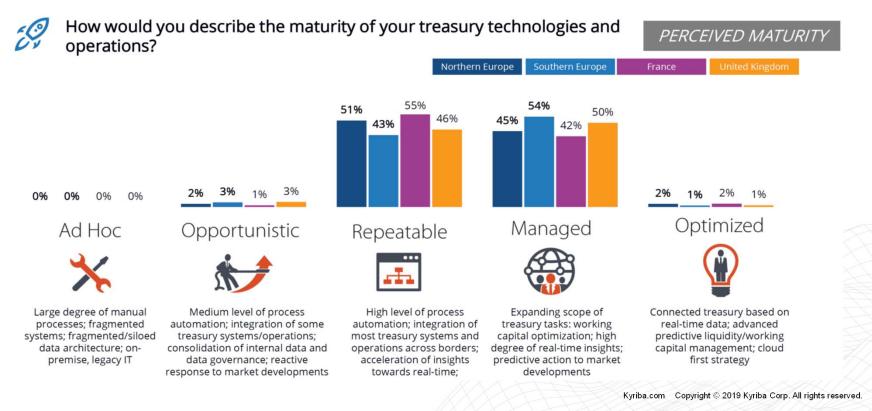
Deutsche Bank study partnering with The Economist - 2018



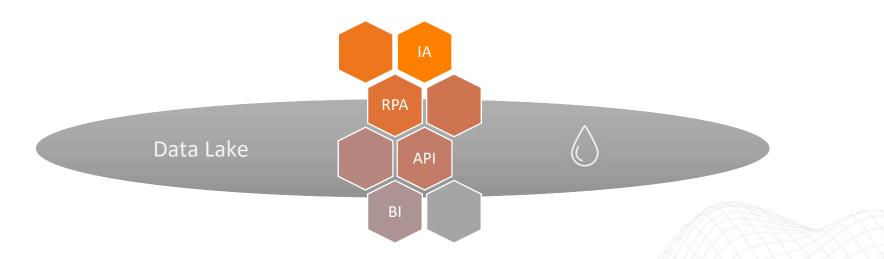
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## *IDC – Kyriba CFO Survey – July 2019* State of the Digital Treasury Ecosystem

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## The Technologies that will change the Corporate Treasurer Life



... inducing a change of paradigm for Kyriba, from a F/E system to a trusted data provider for the whole Information System

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## Getting the Value from Technologies: Machine Learning

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#### Technology View

• Historical / statistical data based processing

#### •Scoring

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•Requires high volumes of data to bring relevant results

## Business Use Cases •Fraud prevention

• Cash Forecasting

Bank Reconciliation

#### Benefits

 Reduce Risk by identifying non standard fraud attempts

 Increasing Forecast Accuracy to optimize Working Capital and reduce effort

 Reduce drastically reconciliation process by reaching as low as 0.01% of manual matching

## **API** Getting the Value from Technologies: APIs

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#### Technology

- Create entry point between systems for data exchange
- Bring / put information from one system to another
- Banks API / PSD2 / Open API

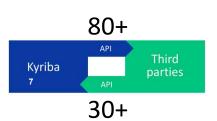


#### **Business Use Cases**

- Instant payments
- Instant Bank Statement Collection
- Bank Account Management
- Instant Liquidity View
- Instant Investments/Funding

#### Benefits

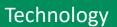
- Full traceability of operations
- Instant visibility to manage debts & investments
- Reduce effort on bank relationship management
- Sharper decisions



## Getting the Value from Technologies: Data As A Service

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- Data Lake
- Big Data
- Data Mining tools
- Open Data

#### Business Use Cases

- Data Quality & Cleansing
- Analytics & Decision
- Process optimization
- Performance Analysis (including market KPIs)

#### **Benefits**

- Risks reduction
- Better and faster decisions
- Process efficiency
- Business Partnering with CFO/CEO

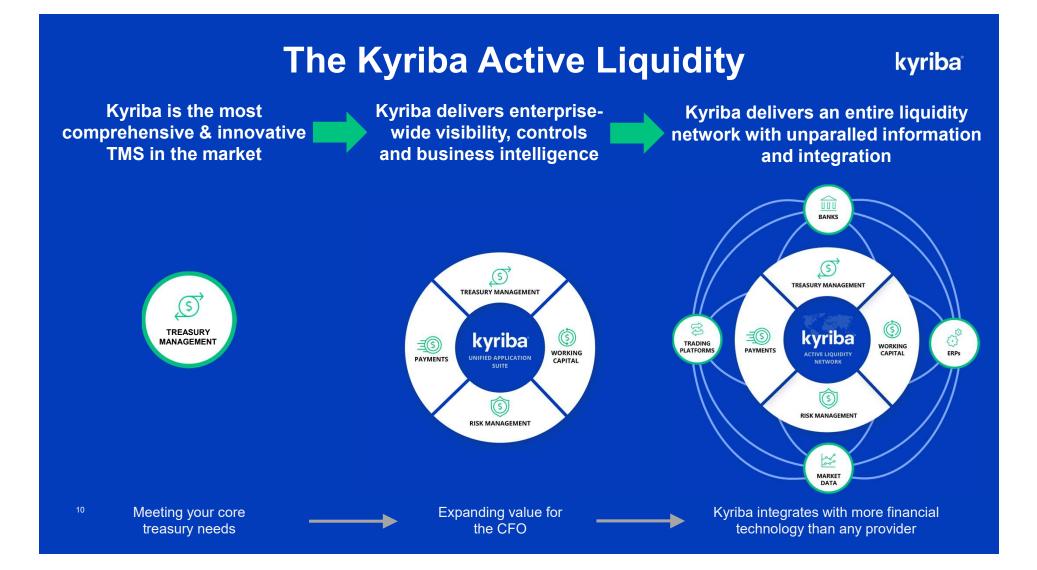
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## The Journey to Active Liquidity: Treasury Maturity Model

AD-HOC	EMERGING	STANDARDIZING	STRATEGIC
Treasury is primarily reactive	Treasury is global with centralized visibility and controls	Liquidity and risk management structures increase in sophistication	Treasury creates value through enterprise level insight and intelligence Active Liquidity Management
	<ul> <li>Fo val</li> <li>Treasury Management</li> <li>Contralized treasury function</li> <li>Automated full cash visibility</li> <li>State</li> </ul>	<ul> <li>validation, and timeliness</li> <li>Comprehensive visibility into cash, liquidity, and risk exposures</li> </ul>	<ul> <li>Risk Oriented and Performance Driven</li> <li>Fully integrated treasury, payments, working capital, and risk management workflows</li> <li>Resilient fraud prevention and risk management strategies</li> </ul>
Cash Management			<ul> <li>Consistently executed financial controls governing cash, payments, and financial transactions</li> </ul>
<ul><li>Spreadsheet analysis</li><li>Disparate systems and manual processes</li></ul>	<ul> <li>Global cash pooling</li> <li>Controlled bank account and payment workflows</li> </ul>	<ul> <li>Currency risk analysis and hedging optimization</li> <li>DPO/DSO improvements</li> </ul>	<ul> <li>Data-driven insight and drive decision making</li> <li>Consultant and advisor to</li> </ul>
Limited visibility into cash and risk with informal controls	Ad-hoc treasury reporting	KPIs and peer benchmarking	business transformation

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## **About Kyriba**

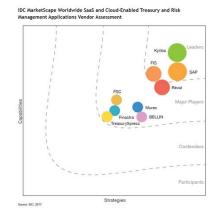
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